

MENTOR PROTÉGÉ PROGRAM APPLICATION

Please Print Legibly

Please Print Legibly

| Legal Name Business Address: License Classifications (Type) | | d.b.a. (If diff | d.b.a. (If different) Mailing Address (If different) | | Federal Tax I.D. or Social Security No. | |
|---|---------------------|--------------------------|---|--|---|--|
| | | Mailing Addı | | | California Construction Contractors | |
| | | | License # | | | |
| Certification | Status: (Check One) | | | | | |
| | | | Name: | | | |
| DBE | DVBE | ESB | | | | |
| MBE | SDVOB | WSB | Tiue: | | | |
| Identify all (| Owners/Shareholders | with more than 20% owner | rship: | | | |
| NAME | | % Ownership | NAME | | % Ownership | |
| | | | | | | |
| | | | - | | | |
| | | | | | | |

| Business Telephone: Pager Number: | | Fax Number: | | Cellular Number: | | |
|--|---------------------------|-----------------------|-------------------------|-------------------------------|-----------------------|--|
| | | _ E-Mail Addre | ess: | | | |
| Business start Date: Number of full-time en | nployees: | | Specialty: | | | |
| Number of part-time er | | | | | | |
| Legal Structure of Busi | iness: Corporation _ | Partr | nership | _ Sole Proprietorship _ | | |
| LLC | Other (Specify) | | Is your company a | union shop? | | |
| Name of Insurance Con | npany | | Bonding Company | , | | |
| Agent Phone Number | | | Agent | Phone N | Phone Number | |
| | | | \$ | \$ | | |
| Amount | Type of Coverage | | \$Single | Aggrega | Aggregate | |
| Please list major custor business reference: | mers or projects of the b | ousiness for the last | t two (2) years (list m | ost recent first). If new bus | siness, list previous | |
| Customer | Telephone | Contact Person | • | | Year | |
| | | | <u> </u> | | | |
| | | | | | | |
| | | | | | | |
| ADM-1 (04/09) | | | | | - <u></u> | |

In addition to experience, a solid financial foundation is a key component of any successful business enterprise. Therefore, in order for your application to be thoroughly evaluated please provide one of the following: 1. A Complete Profit and Loss Statements, 2. a CPA prepared Financial Statement or 3. a Schedule C Tax Return for the last three (3) years. Also, your company must have been in operation continuously for the past three (3) years or longer. Your financial documents will be reviewed and analyzed prior to you being invited for an interview.

| Years | Annual Gross Revenue | |
|----------------------|--|--|
| 2007 | | |
| 2008 | | |
| 2009 | | |
| | | |
| What are your busine | objectives? | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| State why you want | participate in the Mentor Protégé Program: | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| ADM-1 (04/09) | | |

| Check the categories where you may need assistance: | | | |
|--|--|---|--|
| Business plan | Obtaining permits | Job Cost Accounting | |
| Implementation & Action Plans | Collections | Bonding | |
| Organization structure | Records & Contract Management | Banking servicesPayrollEstimatingInsuranceNegotiating ContracPost Award Bid Assessment & Unsuccessful Bid Proposals | |
| Market analysis | Troubleshooting & Problem Solving | | |
| Operation Assessment | Personnel Management | | |
| Blueprint reading | Project Planning & Scheduling | | |
| Interpreting plans & Specifications | Work In Progress Statements | | |
| Cash Flow Analysis | Accounting records preparation | | |
| Construction Equipment | & maintenance | | |
| & Material Purchasing | Analysis of fixed & variable | | |
| Preparing & Negotiating Change Orders, | Cost Components | | |
| Are you current with your Federal and State Taxes and | d creditors? Yes No | | |
| Have you filed for Bankruptcy in the last Seven (7) ye | ears? Yes No | | |
| Are you currently enrolled or participating in any other | er programs and/or sponsorships? Yes | No | |
| Your signature certifies that the information provided | in this application is true and accurate to the best | of you knowledge. | |
| Print your name | | | |
| Signature | Date | | |

ADM-1 (04/09)

RETURN COMPLETED APPLICATION TO:

Mr. Herbert L. Lemmons

Mentor Protégé Program Manager

FOR QUESTIONS CONTACT:

Mentor Protégé Program City of San Diego

Administration Department

202 C Street, MS 9 San Diego, CA 92101 (619) 236-6218 [Office] (619) 236-7344 [Fax] hlemmons@sandiego.gov

PERSONAL INFORMATION NOTICE

Pursuant to the Federal Privacy Act (P. L. 93 -579) and the Information Practices Act of 1977 (Civil Code Sections 1798, et seq.) noticed is hereby given for the request of personal information by this form. The requested information is voluntary. The principal purpose of the voluntary information is to facilitate the processing of this form. The failure to provide all or any part of the requested information may delay processing of this form. No disclosure of personal information will be made unless permissible under Article 6 Section 1798 .24 of the IPA of 1977.

ADM-1 (04/09)

File: 2009 MPP Protégé Application /Seal2 (2).docx